

This release has been amended to include in the financial tables at the end of the release a reconciliation of non-GAAP adjusted net income to net income calculated in accordance with GAAP as well as certain GAAP and non-GAAP per share earnings data together with reconciliation of the non-GAAP data to GAAP.

Genpact Reports 2007 Fourth Quarter and Full Year Results

2007 Full Year Revenues Grow 34%, Adjusted Income from Operations Increases 38%

Gurgaon, India and New York, NY, March 20, 2008 – Genpact Limited (NYSE: G), which manages business processes for companies around the world, today announced financial results for the fourth quarter and full year ended December 31, 2007.

Key Financial Results - Full Year 2007

- Revenues were \$822.7 million in 2007, up 34.2% from 2006. Organic growth, or revenues excluding acquisitions, was 27.7%.
- Adjusted income from operations was \$131.9 million in 2007, up 38.5% from 2006.
- 2007 adjusted income from operations margin increased by 50 basis points to 16.0% from 15.5% in 2006.
- Net income was \$56.4 million for the year, up 41.9% from \$39.8 million in 2006; 2007 net income margin increased slightly to 6.9% from 6.5% in 2006.

Key Financial Results - Fourth Quarter 2007

- Fourth quarter revenues were \$231.6 million, up 30.3% from the fourth quarter of 2006, and up 8.0% from the third quarter of 2007.
- Adjusted income from operations for the fourth quarter increased 54.2% to \$43.3 million as compared to the fourth quarter of 2006 and 18.0% from the third quarter of 2007.
- Adjusted income from operations margin was 18.7% for the fourth quarter, up from 15.8% in the fourth quarter of 2006 and up from 17.1% in the third quarter of 2007.
- Net income for the fourth quarter was \$31.2 million, up 109.5% from the fourth quarter of 2006 and up 91.0% from the third quarter of 2007; net income margin for the fourth quarter increased to 13.5% from 8.4% in the fourth quarter of 2006.

Growth with Global Clients and GE

Pramod Bhasin, Genpact's President and CEO said, "2007 was an outstanding year for Genpact. We achieved a number of milestones while delivering strong operational and financial performance that exceeded our targets for the year. We transitioned to a publicly-traded company listed on the New York Stock Exchange. Demand for our services remains strong, as clients look to Genpact to provide value for their businesses, including in the current economic environment. Revenues were up 34% for the year, driven by growth with existing Global Clients as well as growth with GE that exceeded plan. We also saw increasing demand for services from our delivery centers in Europe and China, as we continue to diversify and drive growth across key geographic markets."

Revenues from clients other than GE, which we refer to as Global Clients revenues, grew 114.9% over 2006 (organic growth was 91.1%), driven by our ability to grow with our existing clients across the spectrum of our diverse services and solutions. In addition, we added a number of clients from a wide range of industries and geographies in 2007, with whom we believe we can grow substantially in the longer term. Among these new additions are:

- A leading global vehicle rental company, operating in over 125 countries across six continents
- One of the world's premier hotel and hospitality companies with properties in over 40 countries
- An insurance and financial services company providing financial protection, wealth accumulation and income management products
- A leading global financial management and advisory company
- A global manufacturer of audio, video communications and information technology products for consumer and professional markets
- A major North American automotive components manufacturer
- A leading global internet portal and brand

Our growth with GE in 2007 exceeded our targets. GE revenues for 2007 grew 11.0% over 2006, prior to adjustments for dispositions by GE of businesses that we continue to serve, exceeding our targets for 2007. Bhasin remarked, "We continue to have strong and growing relationships with GE businesses. In addition, GE is supportive of our growth with Global Clients and continues to serve as a strong reference."

Revenue per employee in 2007 increased to \$28,200 from \$26,400 in 2006 reflecting a combination of higher value and higher revenue work we are doing for clients, as well as our ability to improve pricing.

As of December 31, 2007, Genpact had 32,700 employees worldwide, an increase from 26,100 at the end of 2006. Our attrition rate for the entire year, measured from day one (not six months or post training), was 30% compared to

32% in 2006. Our attrition would be 22% if measured post six months as many in the industry do.

Diversified Business Model

Genpact's clients are in a diverse range of industries. Approximately 44% of our 2007 revenues came from banking, financial services and insurance clients. Approximately one-quarter of those revenues came from insurance clients, with the remainder distributed among consumer, commercial and investment banks and asset management clients. About 42% of 2007 revenues came from manufacturing clients, which include aircraft, infrastructure, automotive, healthcare and pharmaceuticals businesses. Our remaining revenues for 2007 came from clients providing healthcare, transportation and logistics, media and entertainment and hospitality services.

Among the many services and solutions we provide to our clients, in 2007, the mix between business process services and IT services revenues has remained fairly constant at approximately 76% and 24% of revenues, respectively. While we do not manage our business by service offerings, finance and accounting represented roughly 40% of our revenues. Supply chain and procurement services, together with analytics, combined to contribute more than 13% of revenues. On the IT side, the share between our IT services and software offerings is approximately even.

Bhasin added, "Our model of growing with existing clients positions us well. The strength of our client relationships and the diverse group of leading companies that work with us provide a strong foundation for growth. Our global delivery capabilities and our focus on operating excellence combined with the depth of our Six Sigma, Lean and Re-engineering talent enable us to drive end-to-end value for our clients. In 2007, more than 90% of our growth came from existing clients. We expect 80-85% of our growth in 2008 to come from existing clients."

In 2007, 18 client relationships each accounted for \$5 million or more of our annual revenues, up from seven in 2006. Of those, three client relationships each accounted for \$25 million or more of our annual 2007 revenues. We believe that several of the remaining 15 clients accounting for \$5 million of more of 2007 revenues, as well as some of our newer clients, can each grow to \$25 million or more in annual revenues over the long term.

Improving Profitability

For 2007 we improved our adjusted operating income margin by 50 basis points to 16.0% from 15.5% in 2006. Significantly, we accomplished this while continuing to invest for growth and incurring additional expenses as a public company. Our revenue growth with existing clients provided the scale necessary

to enhance management of our operating costs by optimizing utilization of our investments in infrastructure, IT and telecom, controlling wage inflation, moving to Tier 2 cities, and increasing supervisory spans – all to drive efficiency and productivity.

We generated \$150 million of cash from operations in 2007 up from \$37 million in 2006, primarily due to higher profits and better working capital management.

2008

Bhasin continued, "We had a strong fourth quarter and a terrific 2007. We anticipate that our recognized value proposition will enable us to drive growth throughout the year and achieve our financial goals. We are actively engaging our clients in discussions and continuously enhancing our service offerings to help them navigate the current environment. For 2008, our focus will continue to be on expanding our existing client relationships. In addition, we are pushing a number of initiatives to provide end-to-end solutions that address client needs, such as our "Cash is King" solution, that helps companies maximize cash flow and decrease working capital needs. Finally, we will continue to use our deep pool of Six Sigma and Lean trained teams to lead re-engineering projects and to drive process excellence."

"For the full year 2008, we expect organic revenue growth in the range of 25-27%. We also expect adjusted operating income margin to improve slightly by 10-30 bps to 16.1-16.3%. We are committed to the long-term growth and stability of our business and to consistently generating value for our shareholders." Bhasin concluded.

Impact of 2007 Taxes on Net Income

As noted for prior periods in 2007, net income in 2007 reflects the impact of increased taxes resulting from the partial expiration of Genpact's current tax holiday in India starting on March 31, 2007. However, during the fourth quarter of 2007, we received a favorable tax ruling relating to a potential Hungarian minimum tax, thereby eliminating a previously booked reserve of \$10.1 million in 2007 which was reversed in the fourth quarter of 2007.

During our earnings call for the third quarter of 2007, we indicated that as a result of an internal restructuring and consequent change in tax status of one of our legal entities we were required to recalculate certain of our existing deferred tax assets and liabilities at U.S. Federal and state tax rates which we estimated would produce a one-time, non-cash charge for deferred tax liability of approximately \$22 million to \$29 million, due principally to unrealized gains on certain rupee-dollar hedges.

The recalculation process involved a detailed and complex analysis of the tax implications of the restructuring and change in entity tax status, and the unrealized taxable gains and consequent deferred tax liability are much less than estimated earlier. In addition, calculation of certain other deferred tax assets arising out of the restructuring and change in entity tax status resulted in a credit to the income statement for the fourth quarter of 2007. The net effect of these calculations resulted in a one-time, non-cash benefit to the 2007 income statement of \$1.3 million.

Conference Call

Genpact management will host a conference call at 8:00 a.m. (Eastern) on March 20, 2008 to discuss the company's performance for the fourth quarter and full year ended December 31, 2007. To participate, callers can dial 1-800-510-9834 from within the U.S. or 1-617-614-3669 from any other country. Thereafter, callers need to enter the participant passcode which is 74392416.

For those who cannot participate in the call, a replay and Podcast will be available on our website, www.genpact.com, after the end of the call. A transcript of the call will also be made available on our website.

About Genpact

Genpact manages business processes for companies around the world. The company combines process expertise, information technology and analytical capabilities with operational insight and experience in diverse industries to provide a wide range of services using its global delivery platform. Genpact helps companies improve the ways in which they do business by applying Six Sigma and Lean principles plus technology to continuously improve their business processes. Genpact operates service delivery centers in India, China, Hungary, Mexico, the Philippines, the Netherlands, Romania, Spain and the United States. For more info: www.genpact.com.

Safe Harbor

This press release contains certain statements concerning our future growth prospects and forward-looking statements, as defined in the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. These statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those in such forward-looking statements. These risks and uncertainties include but are not limited to the risks and uncertainties arising from our past and future acquisitions, slowdown in the economies and sectors in which our clients operate, a slowdown in the BPO and IT Services sectors, our ability to manage growth, factors which may impact our cost advantage, wage increases, our ability to attract and retain skilled

professionals, risks and uncertainties regarding fluctuations in our earnings, general economic conditions affecting our industry as well as other risks detailed in our reports filed with the U.S. Securities and Exchange Commission, including the Company's Registration Statement in Form S-1. These filings are available at www.sec.gov. Genpact may, from time to time make additional written and oral forward-looking statements, including statements contained in our filings with the Securities and Exchange Commission and our reports to shareholders. Although, the company believes that these forward-looking statements are based on reasonable assumptions, you are cautioned not to pay undue reliance on these forward-looking statements, which reflect management's current analysis of future events. The company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the company.

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Consolidated Balance Sheets (In thousands, except per share data)

	As of	December 31,	As of December 31,		
		2006		2007	
Assets					
Current assets					
Cash and cash equivalents	\$	35,430	\$	279,306	
Accounts receivable, net		43,854		99,354	
Accounts receivable from a significant shareholder, net		97,397		93,307	
Short term deposits with a significant shareholder		1,010		35,079	
Deferred tax assets		1,144		9,683	
Due from a significant shareholder		10,236		8,977	
Prepaid expenses and other current assets		53,829		146,155	
Total current assets		242,900		671,861	
Property, plant and equipment, net		157,976		195,660	
Deferred tax assets		1,549		2,196	
Investment in equity affiliate		_		197	
Customer-related intangible assets, net		119,680		99,257	
Other intangible assets, net		11,908		10,375	
Goodwill		493,452		601,120	
Other assets		53,827		162,800	
Total assets	\$	1,081,292	\$	1,743,466	

Consolidated Balance Sheets (In thousands, except per share data)

	As of	December 31, 2006	As of December 31, 2007		
Liabilities and stockholders' equity					
Current liabilities					
Short-term borrowings	\$	83,000	\$	\$-	
Current portion of long-term debt		19,383		19,816	
Current portion of long-term debt from a significant shareholder		1,131		1,125	
Current portion of capital lease obligations		64		38	
Current portion of capital lease obligations payable to a					
significant shareholder		1,686		1,826	
Accounts payable		9,230		12,446	
Income taxes payable		1,617		7,035	
Deferred tax liabilities		1,858		20,561	
Due to a significant shareholder		8,928		8,930	
Accrued expenses and other current liabilities		136,949		199,663	
Total current liabilities	\$	263,846	\$	271,440	
	•		· ·		
Long-term debt, less current portion		118,657		100,041	
Long-term debt from a significant shareholder, less current portion		3,865		2,740	
Capital lease obligations, less current portion		_		137	
Capital lease obligations payable to a significant shareholder, less					
current portion		3,067		2,969	
Deferred tax liabilities		20,481		40,738	
Due to a significant shareholder		7,019		8,341	
Other liabilities		39,662		63,265	
Total liabilities	\$	456,597	\$	489,671	
	Ψ	100,007	Ψ	402,071	
Minority interest		_		3,066	
Stockholders' equity					
2% Cumulative Series A convertible preferred stock, 3,077,868 and 0 authorized, issued and outstanding, \$208,577 and \$0 aggregate liquidation value as of December 31, 2006 and 2007, respectively		95,414			
5% Cumulative Series B convertible preferred stock, 3,017,868 and 0 authorized, issued and outstanding, \$216,502 and \$0 aggregate liquidation value as of December 31, 2006 and 2007, respectively					
Preferred stock, \$0.01 par value, 250,000,000 shares authorized, none issued		93,554		_	
Common stock, \$0.01 par value, 71,390,738 and 500,000,000 authorized, 71,390,738 and 212,101,874 shares issued and		_		_	
outstanding as of December 31, 2006 and 2007, respectively		714		2,121	
Additional paid-in capital		494,325		1,000,179	
Retained earnings		5,978		26,469	

Treasury stock, 3,628,130 and 0 common stock, and 59,000 and 0		
2% Cumulative Series A convertible preferred stock as of December		
31, 2006 and 2007, respectively	(49,995)	 <u> </u>
Total stockholders' equity	624,695	1,250,729
Commitments and contingencies	_	_
Total liabilities, minority interest and stockholders' equity	\$ 1,081,292	\$ 1,743,466

Consolidated Statements of Income (In thousands, except per share data)

	Year ended December 31,						
		2005		2006	2007		
Net revenues					,		
Net revenues from services – significant			_		_		
shareholder	\$	449,672	\$	453,305	\$	481,033	
Net revenues from services – others		42,222		158,282		340,158	
Other revenues		<u>-</u>		1,460		1,493	
Total net revenues		491,894		613,047		822,684	
Cost of revenue							
Services		303,963		359,791		514,330	
Others				1,090		1,133	
Total cost of revenue		303,963		360,881		515,463	
Gross profit		187,931		252,166		307,221	
Operating expenses:							
Selling, general and administrative expenses		117,469		159,203		231,320	
Amortization of acquired intangible assets		47,010		41,715		36,938	
Foreign exchange (gains) losses, net		12,784		13,021		(43,577)	
Other operating income		(6,185)		(4,930)		(4,264)	
Income from operations	\$	16,853	\$	43,157	\$	86,804	
Other income (expense), net		(6,146)		(9,235)		(5,196)	
Income before share of equity in (earnings)/loss of							
affiliate, minority interest and income taxes		10,707		33,922		81,608	
Equity in loss of affiliate						255	
Equity in loss of armate		_		_		255	
Minority interest						8,387	
Willionty interest		_		_		0,307	
Income taxes expense (benefit)		(6,397)		(5,850)		16,543	
Net Income	\$	17,104	\$	39,772	\$	56,423	
National (decomposite that the second section that the		(4.55.6)		(40.750)		15.005	
Net income / (loss) available to common stock holders		(1,576)		(10,568)		17,285	
Earnings / (loss) per share of common stock -	φ.	(0.00)	Φ.	(0.15)	Φ.	00.10	
Basic Diluted	\$	(\$0.02)	\$	(\$0.15)	\$	\$0.13	
Diffused	\$	(0.02)	\$	(0.15)	\$	0.12	
Weighted average number of common stock used in computing earnings / (loss) per share of common stock -							
Basic	7	1,274,600	70	0,987,180	13	5,517,771	
Diluted		1,274,600		0,987,180		2,739,811	
— 2	,	1,2/7,000	/(0,707,100	17	2,137,011	

Quarterly Information (In thousands, except per share data)

Three months period ended, March 31, June 30, September 30, December 31, 2007 2007 2007 2007 (unaudited) **Statement of income data:** \$ \$ \$ 231,649 Total net revenues 175,981 \$ 200,492 214,562 143,974 Cost of revenue 109,885 128,513 133,090 71,979 81,472 87,675 Gross profit 66,096 Income from operations 10,572 19,581 25,551 31,101 Income before share of equity in earnings/loss of affiliate, minority interest and income taxes 6,991 16,083 24,932 33,602 Net income \$ 1,846 \$ 7,093 \$ 16,323 \$ 31,161

		Three months period ended,								
	N	March 31, 2006		June 30, 		September 30, 2006 (unaudited)		cember 31, 2006		
Statement of income data:										
Total net revenues	\$	131,897	\$	140,956	\$	162,386	\$	177,808		
Cost of revenue		77,986		85,753		93,511		103,631		
Gross profit		53,911		55,203		68,875		74,177		
Income from operations		4,195		7,408		15,000		16,555		
Income before share of equity in earnings/loss of affiliate, minority										
interest and income taxes		3,640		4,778		10,770		14,734		
Net income	\$	5,068	\$	7,022	\$	12,805	\$	14,877		

Reconciliation of Adjusted Non-GAAP Financial Measures to GAAP Measures

To supplement the consolidated financial statements presented in accordance with GAAP, this press release includes the following measures defined by the Securities and Exchange Commission as non-GAAP financial measures: non-GAAP adjusted income from operations, adjusted net income, adjusted earnings per share and pro forma earnings per share. These non-GAAP measures are not based on any comprehensive set of accounting rules or principles and should not be considered a substitute for, or superior to, financial measures calculated in accordance with GAAP, and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures, the financial statements prepared in accordance with GAAP and the reconciliations of Genpact's GAAP financial statements to such non-GAAP measures should be carefully evaluated.

For its internal management reporting and budgeting purposes, Genpact's management uses financial statements that do not include stock-based compensation expense related to employee stock options, amortization of acquired intangibles at formation and additional depreciation due to mark-to-market adjustment at formation for financial and operational decision-making, to evaluate period-to-period comparisons or for making comparisons of Genpact's operating results to that of its competitors. Moreover, because of varying available valuation methodologies, subjective assumptions and the variety of award types that companies can use when adopting FAS 123(R), Genpact's management believes that providing non-GAAP financial measures that exclude stockbased compensation, amortization of acquired intangibles and additional depreciation due to mark-to-market adjustment at formation allows investors to make additional comparisons between Genpact's operating results to those of other companies. The Company also believes that it is unreasonably difficult to provide its financial outlook in accordance with GAAP for a number of reasons including, without limitation, the Company's inability to predict its future stockbased compensation expense under FAS 123(R) and the amortization of intangibles associated with further acquisitions, if any. Accordingly, Genpact believes that the presentation of non-GAAP adjusted income from operations and adjusted net income, when read in conjunction with the Company's reported results, can provide useful supplemental information to investors and management regarding financial and business trends relating to its financial condition and results of operations.

In addition for its internal management reporting, Genpact's management uses adjusted earnings per share and pro forma earnings per share that do not include impact of the undistributed earnings to preferred stock, preferred dividend and beneficial interest on conversion of preferred stock dividend and assumes the preferred stock was converted to common stock. As of July 13, 2007, prior to the IPO, all the preferred stock has been converted to common stock. Accordingly, the Company believes that to evaluate period to period comparisons, the presentation of non-GAAP adjusted earnings per share and pro forma earnings per share when read in conjunction with the Company's reported results, can provide useful supplemental information to investors and management regarding financial and business trends relating to its financial condition and results of operations.

A limitation of using non-GAAP adjusted income from operations and adjusted net income versus income from operations and net income calculated in accordance with GAAP is that non-GAAP adjusted income from operations and adjusted net income excludes costs, namely, stock-based compensation, that are recurring. Stock-based compensation has been and will continue to be a significant recurring expense in Genpact's business for the foreseeable future. Management compensates for this limitation by providing specific information regarding the GAAP amounts excluded from non-GAAP adjusted income from operations and adjusted net income and evaluating such non-GAAP financial measures with financial measures calculated in accordance with GAAP.

The following table shows the reconciliation of this adjusted financial measure from GAAP for the three months and year ended December 31, 2007 and the year ended December 31, 2006:

Reconciliation of Adjusted Income from Operations

(Unaudited) (In thousands)

	Year Ended December 31,				Quarter Ended	l Deceml	ber 31,	
	2006		2007		2006			2007
				_	'			
Income from operations as per GAAP	\$	43,157	\$	86,804	\$	16,555	\$	31,101
Add: Amortization of acquired intangible assets resulting from Formation Accounting		42,738		35,764		9,990		8,595
Add: Additional depreciation due to fair value adjustment resulting from Formation								
Accounting		2,056		2,056		514		514
Add: Stock based compensation		4,501		13,021		917		4,112
Add: FBT Impact on Stock based								
compensation recovered from employees				507				507
Add: Gain / (loss) on interest rate swaps		1,648		(41)		(50)		(131)
Add: Other income		1,070		2,383		156		1,352
Less: Equity in loss of affiliate				(255)				(114)
Less: Minority interest		_		(8,387)		_		(2,633)
Adjusted income from operations	\$	95,170	\$	131,852	\$	28,082	\$	43,303

Reconciliation of Adjusted Net Income

(Unaudited) (In thousands)

	Year Ended December 31,			Quarter Ended December 31,				
		2006 2007		2006			2007	
Net income as per GAAP	\$	39,772	\$	56,423	\$	14,877	\$	31,161
Add: Amortization of acquired intangible assets resulting from Formation								
Accounting		42,738		35,764		9,990		8,595
Add: Additional depreciation due to fair								
value adjustment resulting from								
Formation Accounting		2,056		2,056		514		514
Add: Stock based compensation								
1		4,501		13,021		917		4,112
Add: FBT Impact on stock based		,		,				,
compensation recovered from employees		_		507				507
Less: Tax Impact on amortization of acquired intangibles resulting from								
Formation Accounting		(3,840)		(3,769)		(960)		(759)
Adjusted net income	\$	85,227	\$	104,002	\$	25,338	\$	44,130

\$

\$

\$

Reconciliation of Pro Forma Earnings Per Share (Unaudited)

(Unaudited) (In thousands)

		Year Ended December 31,			Quarter Ended December 31,				
		2006		2007		2006		2007	
Net income (loss) available to common stock holders as per									
GAAP	\$	(10,568)	\$	17,285		(3,166)		31,161	
Add: preferred dividend Add: undistributed earnings to preferred stock		14,062 15,865		7,643 3,206		3,610 7,092			
Add : beneficial interest on conversion of preferred stock									
dividend		20,413		28,289		7,341			
Pro forma net income available to common stock holders	\$	39,772	\$	56,423	\$	14,877	\$	31,161	
Diluted pro forma earnings per share	\$	0.20	\$	0.27	\$	0.08	\$	0.14	
Weighted average number of common shares used in computing dilutive earnings (loss) per common share as per GAAP	,	70,987,180	14	2,739,811	7	0,124,920	21	8,723,403	
Pro forma dilutive effect of				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		.,,	
stock options		5,876,188				5,631,671			
Add: Impact of preferred stock converted into common stock a)	1	18,164,348	6	2,637,685	11	7,882,759			
Weighted average number of adjusted common shares used in computing adjusted and pro forma dilutive earnings (loss)									
per common share	19	95,027,716	20	5,377,496	19	3,639,350	21	8,723,403	

⁻a) Pro forma earnings per share gives effect to the 2007 Reorganization as if it occurred on January 1, 2006. In the 2007 Reorganization, the shareholders of Genpact Global Holdings exchanged their preferred and common shares of GGH for common shares of Genpact Limited.